
FACT BOOK

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経営成績と財務状態(連結)／OPERATING RESULTS AND FINANCIAL POSITION (CONSOLIDATED)

(百万円／Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
1	完成工事高 Net sales of completed construction contracts	216,051	185,421	183,648	212,424	200,604
2	完成工事総利益 Gross profit on completed construction contracts	27,676	26,341	27,218	32,570	28,157
3	完成工事総利益率(%) Gross profit ratio(%)	12.8%	14.2%	14.8%	15.3%	14.0%
4	営業利益 Operating income	9,815	8,083	8,669	12,734	8,473
5	営業利益率(%) Operating income ratio(%)	4.5%	4.4%	4.7%	6.0%	4.2%
6	経常利益 Ordinary income	10,728	9,292	9,579	12,343	9,842
7	経常利益率(%) Ordinary income ratio(%)	5.0%	5.0%	5.2%	5.8%	4.9%
8	当期純利益 Net income	6,200	4,155	6,084	7,084	6,305
9	その他の包括利益合計 Total other comprehensive income	4,374	5,742	7,532	(7,175)	1,504
10	包括利益 Comprehensive income	11,006	10,852	14,320	1,063	8,174
11	一株当たり当期純利益(円)*1 Net income per share(Yen)*1	170.99	116.08	172.64	204.35	183.16
12	自己資本当期純利益率【ROE】(%)*2 Net income-shareholder's equity ratio【ROE】(%)*2	8.7%	5.3%	6.9%	7.6%	6.8%
13	総資産 Total assets	163,014	166,680	188,283	189,566	199,024
14	総資産回転率(倍)*3 Total assets turnover(Times)*3	1.35	1.13	1.04	1.12	1.03
15	総資産経常利益率(%)*4 Ordinary income-total assets ratio(%)*4	6.7%	5.6%	5.4%	6.5%	5.1%
16	総資産純利益率【ROA】(%)*5 Net income-total assets ratio【ROA】(%)*5	3.9%	2.5%	3.4%	3.7%	3.2%
17	持分法投資損益 Share of profit of entities accounted for using equity method	38	58	52	18	31
18	期末純資産の部合計 Total net assets	78,537	84,712	99,669	95,921	100,184
19	うち非支配株主持分 Non-controlling interests	3,300	4,263	4,837	4,896	4,431
20	差引(自己資本) Shareholder's equity	75,237	80,448	94,832	91,024	95,753
21	自己資本比率(%) Equity capital ratio(%)	46.2%	48.3%	50.4%	48.0%	48.1%
22	一株当たり純資産(円)*6 Net assets per share(Yen)*6	2,087.16	2,282.56	2,690.76	2,633.60	2,799.30
23	株価純資産倍率【PBR】(倍) Price book-value ratio【PBR】(Times)	1.02	0.98	1.11	1.03	0.97
24	株価収益率(倍) Price earnings ratio(Times)	12.45	19.28	17.32	13.28	14.87
25	純資産配当率(%)*7 Dividend-net asset ratio(%)*7	2.5%	2.1%	2.1%	2.5%	2.6%
26	配当性向(%) Dividend payout ratio(%)	29.2%	38.8%	30.1%	32.8%	38.2%
27	期末発行済株式数(自己株式数含む) Number of shares issued at end of period(including treasury shares)	36,782,009	36,782,009	36,782,009	36,782,009	36,782,009
28	期末自己株式数 Number of treasury shares at end of period	734,367	1,537,054	1,538,406	2,219,061	2,575,841
29	期中平均株式数 Average number of common shares during the period	36,264,815	35,800,537	35,244,380	34,667,838	34,425,718

【上記の算出式/Formula for computation】

*1 一株当たり当期純利益(円)＝当期純利益÷期中平均株式数

Net income per share(Yen)＝Net income/Average number of common shares during the period

*2 自己資本当期純利益率(%)＝当期純利益÷((期首自己資本＋期末自己資本)÷2)

Net income-shareholder's equity ratio【ROE】(%)＝Net income÷((Shareholder's equity at beginning of period＋Shareholder's equity at end of period)÷2)

*3 総資産回転率(倍)＝売上高÷((期首総資産＋期末総資産)÷2)

Total assets turnover(Times)＝Net sales of completed construction contracts÷((Total assets at beginning of period＋Total assets at end of period)÷2)

*4 総資産経常利益率(%)＝経常利益÷((期首総資産＋期末総資産)÷2)

Ordinary income-total assets ratio＝Ordinary income÷((Total assets at beginning of period＋Total assets at end of period)÷2)

*5 総資産純利益率(%)＝当期純利益÷((期首総資産＋期末総資産)÷2)

Net income-total assets ratio【ROA】(%)＝Net income÷((Total assets at beginning of period＋Total assets at end of period)÷2)

*6 一株当たり純資産(円)＝(期末純資産の部合計－新株予約権－少数株主持分)÷(期末発行済株式数－自己株式数)

Net assets per share(Yen)＝(Total assets at end of period－share warrant－Minority interests)÷(Number of shares issued at end of period－Number of treasury shares at end of period)

*7 純資産配当率(%)＝1株当たり年間配当金÷((期首1株当たり純資産＋期末1株当たり純資産)÷2)

Dividend-net asset ratio(%)＝Dividend per share÷((Net assets per share at beginning of period＋Net assets per share at end of period)÷2)

連結貸借対照表／CONSOLIDATED BALANCE SHEETS

(百万円／Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
資産の部	Assets					
流動資産	Current assets					
現金預金	Cash and deposits	30,131	39,831	43,819	44,001	42,263
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction contracts and other	81,950	73,298	78,607	92,718	100,983
有価証券	Securities	7,004	6,009	4,500	13	10
未成工事支出金	Costs on uncompleted construction contracts	1,754	3,741	3,109	1,907	1,951
材料貯蔵品	Raw materials and supplies	762	410	332	283	265
繰延税金資産	Deferred tax assets	2,404	1,704	1,625	1,993	1,702
その他	Other	6,268	6,919	9,573	8,205	6,191
貸倒引当金	Allowance for doubtful accounts	(300)	(301)	(546)	(433)	(461)
流動資産合計	Total current assets	129,976	131,613	141,022	148,690	152,907
固定資産	Non-current assets					
有形固定資産	Property, plant and equipment					
建物・構築物	Buildings and structures	8,466	8,504	7,352	7,361	7,448
機械、運搬具及び工具器具備品	Machinery, vehicles, tools, furniture and fixtures	6,354	7,034	7,838	7,893	8,373
土地	Land	3,316	2,860	2,109	2,075	2,073
その他	Other	319	412	551	482	322
減価償却累計額	Accumulated depreciation	(9,962)	(10,041)	(9,808)	(10,063)	(10,584)
有形固定資産合計	Total property, plant and equipment	8,494	8,769	8,043	7,750	7,633
無形固定資産	Intangible assets					
のれん	Goodwill	2,325	2,779	3,481	3,024	2,668
その他	Other	984	936	1,165	1,512	2,434
無形固定資産合計	Total intangible assets	3,309	3,715	4,647	4,536	5,103
投資その他の資産	Investments and other assets					
投資有価証券	Investment securities	18,171	19,634	26,385	22,469	25,629
繰延税金資産	Deferred tax assets	239	300	464	508	872
退職給付に係る資産	Net defined benefit asset	—	—	4,810	3,203	4,984
その他	Other	2,992	2,678	3,047	2,440	1,906
貸倒引当金	Allowance for doubtful accounts	(169)	(31)	(136)	(32)	(13)
投資その他の資産合計	Total investments and other assets	21,233	22,582	34,571	28,589	33,380
固定資産合計	Total non-current assets	33,037	35,067	47,261	40,876	46,116
資産合計	Total assets	163,014	166,680	188,283	189,566	199,024
負債の部	Liabilities					
流動負債	Current liabilities					
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	47,451	44,600	45,693	49,214	55,287
短期借入金	Short-term loans payable	4,425	5,850	9,892	5,261	4,015
未払法人税等	Income taxes payable	749	950	1,416	2,045	1,462
繰延税金負債	Deferred tax liabilities	22	66	1	53	17
未成工事受入金	Advances received on uncompleted construction contracts	13,539	13,029	11,438	15,905	15,543
完成工事補償引当金	Provision for warranties for completed construction	927	759	710	1,346	973
工事損失引当金	Provision for loss on construction contracts	1,680	1,010	298	190	790
役員賞与引当金	Provision for directors' bonuses	96	78	88	129	101
独占禁止法関連損失引当金	Provision for loss on Anti-Monopoly Act	—	592	207	—	—
厚生年金基金解散損失引当金	Reserve for loss on dissolution of employee's pension fund	—	—	—	247	—
その他	Other	8,831	6,436	8,312	9,100	10,416
流動負債合計	Total current liabilities	77,724	73,375	78,060	83,493	88,608
固定負債	Non-current liabilities					
長期借入金	Long-term loans payable	770	491	536	1,383	986
繰延税金負債	Deferred tax liabilities	2,678	3,938	7,755	5,871	7,285
退職給付引当金	Provision for retirement benefits	2,838	—	—	—	—
役員退職慰労引当金	Provision for directors' retirement benefits	133	99	89	106	50
厚生年金基金解散損失引当金	Reserve for loss on dissolution of employee's pension fund	—	651	251	—	—
退職給付に係る負債	Net defined benefit liability	—	2,625	1,551	1,646	1,492
その他	Other	331	786	369	1,143	416
固定負債合計	Total non-current liabilities	6,752	8,592	10,553	10,152	10,231
負債合計	Total liabilities	84,476	81,968	88,614	93,645	98,839
純資産の部	Net assets					
株主資本	Shareholders' equity					
資本金	Capital stock	6,455	6,455	6,455	6,455	6,455
資本剰余金	Capital surplus	7,344	7,344	7,344	7,344	7,305
利益剰余金	Retained earnings	59,735	61,908	68,851	73,943	77,945
自己株式	Treasury shares	(1,173)	(2,915)	(2,919)	(5,127)	(6,128)
株主資本合計	Total shareholders' equity	72,361	72,792	79,731	82,615	85,577
その他の包括利益累計額	Accumulated other comprehensive income					
その他有価証券評価差額金	Valuation difference on available-for-sale securities	5,245	6,765	10,577	7,908	9,969
繰延ヘッジ損益	Deferred gains or losses on hedges	(11)	(6)	(5)	7	(111)
為替換算調整勘定	Foreign currency translation adjustment	(2,358)	1,158	3,742	1,528	349
退職給付に係る調整累計額	Remeasurements of defined benefit plans	—	(261)	786	(1,036)	(31)
その他の包括利益累計額合計	Total accumulated other comprehensive income	2,875	7,656	15,100	8,409	10,175
非支配株主持分	Non-controlling interests	3,300	4,263	4,837	4,896	4,431
純資産合計	Total net assets	78,537	84,712	99,669	95,921	100,184
負債純資産合計	Total liabilities and net assets	163,014	166,680	188,283	189,566	199,024

連結損益計算書／CONSOLIDATED STATEMENTS OF INCOME

(百万円／Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
完成工事高	Net sales of completed construction contracts	216,051	185,421	183,648	212,424	200,604
完成工事原価	Cost of sales of completed construction contracts	188,374	159,079	156,430	179,854	172,447
完成工事総利益	Gross profit on completed construction contracts	27,676	26,341	27,218	32,570	28,157
販売費及び一般管理費	Selling, general and administrative expenses					
役員報酬	Directors' compensations	837	811	785	812	806
従業員給料手当	Employees' salaries and allowances	7,667	7,091	7,247	8,150	7,824
役員賞与引当金繰入額	Provision for directors' bonuses	96	78	88	129	101
退職給付費用	Retirement benefit expenses	753	608	491	384	607
役員退職慰労引当金繰入額	Provision for directors' retirement benefits	22	17	16	17	15
通信交通費	Correspondence and transportation expenses	1,232	1,347	1,267	1,277	1,159
貸倒引当金繰入額	Provision of allowance for doubtful accounts	187	(39)	289	(71)	162
地代家賃	Rents	1,098	1,314	1,416	1,436	1,388
減価償却費	Depreciation	934	1,019	1,002	1,105	1,070
のれん償却額	Amortization of goodwill	114	143	175	192	174
その他	Other	4,916	5,864	5,770	6,401	6,370
販売費及び一般管理費合計	Total selling, general and administrative expenses	17,861	18,258	18,549	19,836	19,683
営業利益	Operating income	9,815	8,083	8,669	12,734	8,473
営業外収益	Non-operating income					
受取利息	Interest income	261	409	460	648	552
受取配当金	Dividend income	342	317	392	446	466
保険配当金	Dividend income of insurance	129	166	142	138	133
不動産賃貸料	Real estate rent	127	147	137	104	102
為替差益	Foreign exchange gains	109	333	—	—	199
貸倒引当金戻入額	Reversal of allowance for doubtful accounts	23	25	28	—	2
持分法による投資利益	Share of profit of entities accounted for using equity method	38	58	52	18	31
その他	Other	268	291	319	248	261
営業外収益合計	Total non-operating income	1,300	1,749	1,533	1,605	1,750
営業外費用	Non-operating expenses					
支払利息	Interest expenses	188	237	222	189	175
売上割引	Sales discounts	17	17	26	45	62
不動産賃貸費用	Rent expenses on real estates	86	72	39	20	20
為替差損	Foreign exchange losses	—	—	238	1,656	—
その他	Other	95	214	94	84	123
営業外費用合計	Total non-operating expenses	387	541	622	1,996	381
経常利益	Ordinary income	10,728	9,292	9,579	12,343	9,842
特別利益	Extraordinary income					
固定資産処分益	Gain on disposal of non-current assets	144	74	1,162	11	20
投資有価証券売却益	Gain on sales of investment securities	780	1,219	0	60	25
関係会社清算益	Gain on liquidation of subsidiaries and affiliates	—	—	—	27	—
独占禁止法関連損失引当金戻入額	Reversal of provision for loss on Anti-Monopoly Act	—	—	—	87	—
厚生年金基金解散損失引当金戻入額	Reversal of reserve for loss on dissolution of employees' pension fund	—	—	400	4	9
保険解約返戻金	Surrender value of insurance	0	29	0	0	3
特別利益合計	Total extraordinary income	925	1,324	1,563	191	59
特別損失	Extraordinary losses					
固定資産処分損	Loss on disposal of non-current assets	93	50	842	17	18
減損損失	Impairment loss	149	22	96	0	2
投資有価証券売却損	Loss on sales of investment securities	231	1	0	0	141
投資有価証券評価損	Loss on valuation of investment securities	31	—	0	0	19
関係会社株式売却損	Loss on sales of shares of subsidiaries and associates	—	73	—	—	—
持分変動損失	Loss on change in equity	226	—	—	—	—
独占禁止法関連損失引当金繰入額	Provision for loss on Anti-Monopoly Act	—	592	38	—	—
厚生年金基金解散損失引当金繰入額	Provision of reserve for loss on dissolution of employee's pension fund	—	651	—	—	—
保険解約損	Loss on insurance cancellation	—	4	0	—	16
特別損失合計	Total extraordinary losses	732	1,396	978	18	199
税金等調整前当期純利益	Income before income taxes and minority interests	10,921	9,219	10,164	12,516	9,702
法人税、住民税及び事業税	Income taxes - current	3,509	2,865	2,796	4,149	3,078
法人税等調整額	Income taxes - deferred	780	1,244	580	127	(45)
法人税等合計	Total income taxes	4,289	4,110	3,376	4,276	3,032
当期純利益	Profit	6,631	5,109	6,787	8,239	6,669
非支配株主に帰属する当期純利益	Profit attributable to non-controlling interests	430	954	703	1,154	364
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	6,200	4,155	6,084	7,084	6,305

連結キャッシュ・フロー計算書／CONSOLIDATED STATEMENTS OF CASH FLOWS

(百万円／Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
営業活動によるキャッシュ・フロー	Cash flows from operating activities					
税金等調整前当期純利益	Income before income taxes and minority interests	10,921	9,219	10,164	12,516	9,702
減価償却費	Depreciation	1,211	1,290	1,257	1,348	1,290
のれん償却額	Amortization of goodwill	114	143	175	192	174
貸倒引当金の増減額(△は減少)	Increase (decrease) in allowance for doubtful accounts	72	(191)	301	(187)	36
完成工事補償引当金の増減額(△は減少)	Increase (decrease) in provision for warranties for completed construction	280	(245)	(107)	683	(311)
工事損失引当金の増減額(△は減少)	Increase (decrease) in provision for loss on construction contracts	(1,150)	(708)	(740)	(99)	581
独占禁止法関連損失引当金の増減額(△は減少)	Increase (decrease) in provision for loss from Anti-Monopoly Act	—	592	(384)	(207)	—
退職給付引当金の増減額(△は減少)	Increase (decrease) in provision for retirement benefits	(264)	(2,826)	—	—	—
役員退職慰労引当金の増減額(△は減少)	Increase (decrease) in provision for directors' retirement benefits	4	(24)	(9)	17	(56)
厚生年金基金解散損失引当金の増減額(△は減少)	Increase (decrease) in provision of reserve for loss on dissolution of employee's pension fund	—	651	(400)	(4)	(247)
退職給付に係る資産及び負債の増減額(△は減少)	Increase (decrease) in net defined benefit asset and liability	—	2,312	(661)	(889)	(450)
受取利息及び受取配当金	Interest and dividend income	(604)	(726)	(853)	(1,095)	(1,018)
支払利息	Interest expenses	188	237	222	189	175
持分法による投資損益(△は益)	Share of (profit) loss of entities accounted for using equity method	(6)	(51)	(43)	3	(26)
固定資産処分損益(△は益)	Loss (gain) on disposal of non-current assets	(50)	(24)	(319)	5	(1)
投資有価証券売却損益(△は益)	Loss (gain) on sales of investment securities	(548)	(1,218)	0	(60)	116
投資有価証券評価損益(△は益)	Loss (gain) on valuation of investment securities	31	—	0	0	19
関係会社株式売却損益(△は益)	Loss (gain) on sales of shares of subsidiaries and associates	—	73	—	—	—
持分変動損益(△は益)	Loss (gain) on change in equity	226	—	—	—	—
売上債権の増減額(△は増加)	Decrease (increase) in notes and accounts receivable - trade	(2,791)	12,986	(1,825)	(16,604)	(9,727)
たな卸資産の増減額(△は増加)	Decrease (increase) in inventories	13,620	(1,466)	1,049	1,067	(120)
立替金の増減額(△は増加)	Decrease (increase) in advances paid	75	(24)	(3)	0	134
営業外受取手形の増減額(△は増加)	Decrease (increase) in non-operating notes receivable	82	117	0	(4)	4
未収入金の増減額(△は増加)	Decrease (increase) in accounts receivable - other	(615)	114	(37)	(189)	11
仕入債務の増減額(△は減少)	Increase (decrease) in notes and accounts payable - trade	(3,711)	(5,997)	(786)	5,271	7,240
未成工事受入金の増減額(△は減少)	Increase (decrease) in advances received on uncompleted construction contracts	(5,701)	(2,739)	(2,321)	5,480	414
営業外支払手形の増減額(△は減少)	Increase (decrease) in non-operating notes payable	(74)	(83)	19	(19)	—
未払消費税等の増減額(△は減少)	Increase (decrease) in accrued consumption taxes	654	(104)	666	403	1,203
預り金の増減額(△は減少)	Increase (decrease) in deposits received	53	(753)	(90)	31	66
未払費用の増減額(△は減少)	Increase (decrease) in accrued expenses	43	(122)	(56)	(35)	(186)
その他	Other, net	1,871	(1,205)	(2,138)	2,003	1,855
小計	Subtotal	13,933	9,224	3,078	9,818	10,881
利息及び配当金の受取額	Interest and dividend income received	604	726	853	1,095	1,026
利息の支払額	Interest expenses paid	(187)	(244)	(222)	(189)	(176)
法人税等の支払額	Income taxes paid	(3,577)	(2,174)	(2,308)	(3,422)	(5,051)
営業活動によるキャッシュ・フロー	Net cash provided by (used in) operating activities	10,772	7,532	1,401	7,301	6,679
投資活動によるキャッシュ・フロー	Cash flows from investing activities					
定期預金の預入による支出	Payments into time deposits	(1,880)	(3,446)	(11,308)	(11,068)	(13,616)
定期預金の払戻による収入	Proceeds from withdrawal of time deposits	1,649	882	9,589	10,336	8,864
有価証券の取得による支出	Purchase of securities	(5,500)	(5,500)	(4,000)	(4,000)	—
有価証券の償還による収入	Proceeds from redemption of securities	3,000	6,500	3,000	6,500	—
有形及び無形固定資産の取得による支出	Purchase of property, plant and equipment and intangible assets	(3,130)	(1,734)	(1,247)	(1,941)	(1,807)
有形及び無形固定資産の売却による収入	Proceeds from sales of property, plant and equipment and intangible assets	1,125	176	1,427	33	53
投資有価証券の取得による支出	Purchase of investment securities	(923)	(1,014)	(1,497)	(500)	(531)
投資有価証券の売却による収入	Proceeds from sales of investment securities	3,316	2,263	9	203	234
投資有価証券の償還による収入	Proceeds from redemption of investment securities	1,453	508	1,010	—	—
子会社株式の取得による支出	Purchase of shares of subsidiaries	—	(127)	—	—	—
連結の範囲の変更を伴う子会社株式の取得による支出	Purchase of shares of subsidiaries resulting in change in scope of consolidation	—	—	(744)	—	—
連結の範囲の変更を伴う子会社株式の売却による収入	Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation	—	4	—	—	—
長期貸付けによる支出	Payments of long-term loans receivable	(84)	(78)	(74)	(64)	(54)
長期貸付金の回収による収入	Collection of long-term loans receivable	45	68	105	64	40
保険積立金の積立による支出	Purchase of insurance funds	(236)	(2)	(2)	(3)	(0)
保険積立金の払戻による収入	Proceeds from maturity of insurance funds	200	118	61	1	327
長期前払費用の取得による支出	Purchase of long-term prepaid expenses	(350)	(38)	(38)	(45)	(34)
その他	Other, net	5	225	(188)	155	17
投資活動によるキャッシュ・フロー	Net cash provided by (used in) investing activities	(1,308)	(1,194)	(3,900)	(328)	(6,505)
財務活動によるキャッシュ・フロー	Cash flows from financing activities					
短期借入金の純増減額(△は減少)	Net increase (decrease) in short-term loans payable	(159)	866	2,007	(4,245)	(4)
長期借入れによる収入	Proceeds from long-term loans payable	110	402	1,876	4,743	473
長期借入金の返済による支出	Repayments of long-term loans payable	(321)	(391)	(474)	(3,465)	(1,779)
リース債務の返済による支出	Repayments of lease obligations	(49)	(59)	(29)	(34)	(50)
非支配株主からの払込みによる収入	Proceeds from share issuance to non-controlling interests	—	35	—	—	—
自己株式の純増減額(△は増加)	Net decrease (increase) in treasury shares	(634)	(1,741)	(3)	(2,208)	(1,000)
配当金の支払額	Cash dividends paid	(1,271)	(1,974)	(1,586)	(1,990)	(2,317)
非支配株主への配当金の支払額	Cash dividends paid to non-controlling interests	(244)	(427)	(524)	(200)	(448)
連結の範囲の変更を伴わない子会社株式の売却による収入	Proceeds from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	—	—	—	—	0
連結の範囲の変更を伴わない子会社株式の取得による支出	Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	—	—	—	(8)	(158)
財務活動によるキャッシュ・フロー	Net cash provided by (used in) financing activities	(2,569)	(3,290)	1,264	(7,409)	(5,286)
現金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and cash equivalents	2,105	3,185	1,878	(1,700)	(1,584)
現金及び現金同等物の増減額(△は減少)	Net increase (decrease) in cash and cash equivalents	9,000	6,233	644	(2,135)	(6,897)
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	24,627	33,627	39,861	40,505	38,369
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	33,627	39,861	40,505	38,369	31,672

部門別業績の推移（連結）／TRANSITION OF FINANCIAL RESULTS BY DIVISION (CONSOLIDATED)

※業績数値は原則、外部顧客に対する取引金額となっており、セグメント別の営業利益・経常利益についてのみ、内部取引を含み数値となっております。
 ※In principle results are the transacted amount with external customers, but only the amount of operating income and ordinary income in each division include intersegment transactions.

		2013/3			2014/3			2015/3			2016/3			2017/3		
		上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total
1. 連結受注工高	Orders-received	100,840	95,080	195,920	99,083	89,943	189,026	81,347	105,964	187,311	115,846	105,918	221,764	126,013	92,310	218,323
	（うち海外）	(62,910)	(58,277)	(121,187)	(53,201)	(46,305)	(99,506)	(38,692)	(54,679)	(93,371)	(64,261)	(56,167)	(120,428)	(64,321)	(45,729)	(110,050)
	（うち国内）	(37,930)	(36,803)	(74,733)	(45,882)	(43,638)	(89,520)	(42,655)	(51,285)	(93,940)	(51,585)	(49,751)	(101,336)	(61,692)	(46,581)	(108,273)
(1) 環境システム事業	Green Technology System Division	66,165	58,571	124,736	68,210	57,848	126,058	55,929	70,060	125,989	72,550	60,156	132,706	67,390	63,040	130,430
	①ビル空調	17,404	20,081	37,485	29,660	24,182	53,842	18,478	26,418	44,896	22,459	21,258	43,717	26,253	22,486	48,739
	②産業空調	48,760	38,491	87,251	38,550	33,666	72,216	37,450	43,643	81,093	50,090	38,898	88,988	41,137	40,553	81,690
	（産業空調海外）	(30,398)	(24,933)	(55,331)	(25,161)	(19,977)	(45,138)	(18,056)	(24,742)	(42,798)	(24,500)	(18,387)	(42,887)	(15,681)	(19,760)	(35,441)
	（産業空調国内）	(18,362)	(13,558)	(31,920)	(13,389)	(13,689)	(27,078)	(19,394)	(18,901)	(38,295)	(25,590)	(20,511)	(46,101)	(25,456)	(20,793)	(46,249)
	環境システム国内	(35,767)	(33,638)	(69,405)	(43,049)	(37,871)	(80,920)	(37,873)	(45,318)	(83,191)	(48,050)	(41,769)	(89,819)	(51,709)	(43,280)	(94,989)
(2) 塗装システム事業	Paint Finishing System Division	34,675	36,509	71,184	30,872	32,095	62,967	25,418	35,903	61,321	43,296	45,762	89,058	58,622	29,271	87,893
	（うち海外）	(32,512)	(33,343)	(65,855)	(28,039)	(26,328)	(54,367)	(20,635)	(29,938)	(50,573)	(39,760)	(37,781)	(77,541)	(48,639)	(25,969)	(74,608)
	（うち国内）	(2,163)	(3,166)	(5,329)	(2,833)	(5,767)	(8,600)	(4,783)	(5,965)	(10,748)	(3,536)	(7,981)	(11,517)	(9,983)	(3,302)	(13,285)
2. 連結完成工高	Net sales of completed construction contracts	94,863	121,188	216,051	84,931	100,490	185,421	85,083	98,565	183,648	92,056	120,368	212,424	84,210	116,394	200,604
	（うち海外）	(56,464)	(67,633)	(124,097)	(56,677)	(57,537)	(114,214)	(48,096)	(53,248)	(101,344)	(52,040)	(65,841)	(117,881)	(39,702)	(59,118)	(98,820)
	（うち国内）	(38,399)	(53,555)	(91,954)	(28,254)	(42,953)	(71,207)	(36,987)	(45,317)	(82,304)	(40,016)	(54,527)	(94,543)	(44,508)	(57,276)	(101,784)
(1) 環境システム事業	Green Technology System Division	56,667	80,547	137,214	53,385	62,059	115,444	51,919	64,215	116,134	59,842	74,980	134,822	55,820	68,741	124,561
	①ビル空調	15,108	31,465	46,573	12,232	24,223	36,455	20,082	20,745	40,827	17,984	25,624	43,608	17,260	26,597	43,857
	②産業空調	41,558	49,083	90,641	41,153	37,836	78,989	31,836	43,471	75,307	41,857	49,357	91,214	38,559	42,145	80,704
	（産業空調海外）	(25,784)	(31,860)	(57,644)	(28,152)	(23,543)	(51,695)	(18,226)	(21,924)	(40,150)	(24,275)	(27,316)	(51,591)	(16,756)	(19,879)	(36,635)
	（産業空調国内）	(15,774)	(17,223)	(32,997)	(13,001)	(14,293)	(27,294)	(13,610)	(21,547)	(35,157)	(17,582)	(22,041)	(39,623)	(21,803)	(22,266)	(44,069)
	環境システム国内	(30,883)	(48,687)	(79,570)	(25,233)	(38,516)	(63,749)	(33,693)	(42,291)	(75,984)	(35,567)	(47,664)	(83,231)	(39,064)	(48,862)	(87,926)
(2) 塗装システム事業	Paint Finishing System Division	38,195	40,642	78,837	31,546	38,430	69,976	33,163	34,350	67,513	32,214	45,388	77,602	28,390	47,653	76,043
	（うち海外）	(30,680)	(35,772)	(66,452)	(28,525)	(33,994)	(62,519)	(29,870)	(31,324)	(61,194)	(27,765)	(38,525)	(66,290)	(22,946)	(39,239)	(62,185)
	（うち国内）	(7,515)	(4,870)	(12,385)	(3,021)	(4,436)	(7,457)	(3,293)	(3,026)	(6,319)	(4,449)	(6,863)	(11,312)	(5,444)	(8,414)	(13,858)
3. 繰越工高	Carried forward	149,018	123,526	272,544	151,870	140,155	292,025	141,142	150,278	291,420	178,598	160,635	339,233	195,574	169,494	365,068
	（うち海外）	(92,978)	(84,238)	(177,216)	(95,175)	(82,775)	(177,950)	(78,092)	(81,262)	(159,354)	(98,012)	(84,826)	(182,838)	(102,581)	(87,195)	(189,776)
	（うち国内）	(56,040)	(39,288)	(95,328)	(56,695)	(57,380)	(114,075)	(63,050)	(69,016)	(132,066)	(80,586)	(75,809)	(156,400)	(92,993)	(82,299)	(175,292)
(1) 環境システム事業	Green Technology System Division	85,967	64,337	150,304	84,089	80,089	164,178	84,422	91,147	175,569	106,827	91,271	198,098	100,708	94,575	195,283
	①ビル空調	39,409	28,025	67,434	45,454	45,412	90,866	43,807	49,481	93,288	53,956	49,590	103,546	58,583	54,472	113,055
	②産業空調	46,558	36,311	82,869	38,635	34,677	73,314	40,614	41,666	82,280	52,871	41,681	94,052	42,125	40,103	82,198
	（産業空調海外）	(33,041)	(26,459)	(59,499)	(28,916)	(25,261)	(54,177)	(25,414)	(29,111)	(54,525)	(32,308)	(22,648)	(54,956)	(19,439)	(18,890)	(38,329)
	（産業空調国内）	(13,517)	(9,852)	(23,369)	(9,719)	(9,416)	(19,142)	(15,200)	(12,555)	(27,757)	(20,563)	(19,033)	(39,097)	(22,686)	(21,213)	(43,868)
	環境システム国内	(52,926)	(37,878)	(90,804)	(55,173)	(54,828)	(110,019)	(59,008)	(62,036)	(121,043)	(74,519)	(68,623)	(143,153)	(81,269)	(75,685)	(156,943)
(2) 塗装システム事業	Paint Finishing System Division	63,050	59,188	122,238	67,780	60,065	127,845	56,720	59,131	115,851	71,770	69,363	141,133	94,866	74,918	169,784
	（うち海外）	(59,936)	(57,778)	(117,714)	(66,558)	(57,513)	(124,071)	(52,677)	(52,150)	(104,827)	(65,703)	(62,177)	(127,880)	(83,141)	(68,304)	(151,445)
	（うち国内）	(3,114)	(1,410)	(4,524)	(1,222)	(2,552)	(3,774)	(4,043)	(6,981)	(11,024)	(6,067)	(7,186)	(13,253)	(11,725)	(6,614)	(18,339)
4. 完成工事総利益	Gross profit on completed construction contracts	13,569	14,107	27,676	11,173	15,168	26,341	11,068	16,150	27,218	13,218	19,352	32,570	12,157	16,000	28,157
	（同率）	(14.30%)	(11.64%)	(12.81%)	(13.16%)	(15.09%)	(14.21%)	(13.01%)	(16.39%)	(14.82%)	(14.36%)	(16.08%)	(15.33%)	(14.44%)	(13.75%)	(14.04%)
5. 販売費及び一般管理費	Selling, general and administrative expenses	8,101	9,760	17,861	8,725	9,532	18,258	8,691	9,858	18,549	9,165	10,671	19,836	9,129	10,555	19,684
	（同率）	(8.54%)	(8.05%)	(8.27%)	(10.27%)	(9.49%)	(9.85%)	(10.21%)	(10.00%)	(10.10%)	(9.96%)	(8.87%)	(9.34%)	(10.84%)	(9.07%)	(9.81%)
6. 営業利益	Operating income	5,467	4,348	9,815	2,447	5,636	8,083	2,377	6,292	8,669	4,052	8,682	12,734	3,028	5,445	8,473
	（同率）	(5.76%)	(3.59%)	(4.54%)	(2.88%)	(5.61%)	(4.36%)	(2.79%)	(6.38%)	(4.72%)	(4.40%)	(7.21%)	(5.99%)	(3.60%)	(4.68%)	(4.22%)
(1) 環境システム事業	Green Technology System Division	3,092	1,695	4,787	1,346	2,623	3,969	1,462	4,085	5,547	3,255	5,294	8,549	3,928	5,810	9,738
	（同率）	(5.46%)	(2.10%)	(3.49%)	(2.52%)	(4.23%)	(3.44%)	(2.82%)	(6.36%)	(4.78%)	(5.44%)	(7.06%)	(6.34%)	(7.04%)	(8.45%)	(7.82%)
(2) 塗装システム事業	Paint Finishing System Division	2,375	3,026	5,398	1,092	3,155	4,247	715	2,397	3,154	837	3,722	4,559	△958	△48	△1,006
	（同率）	(6.21%)	(7.45%)	(6.85%)	(3.46%)	(8.21%)	(6.07%)	(2.28%)	(6.98%)	(4.67%)	(2.66%)	(8.20%)	(5.87%)	(△3.37%)	(△0.10%)	(△1.32%)
7. 経常利益	Ordinary income	5,907	4,821	10,728	3,251	6,041	9,292	2,853	6,726	9,579	4,539	7,804	12,343	3,734	6,108	9,842
	（同率）	(6.23%)	(3.98%)	(4.97%)	(3.83%)	(6.01%)	(5.01%)	(3.35%)	(6.82%)	(5.22%)	(4.93%)	(6.48%)	(5.81%)	(4.43%)	(5.25%)	(4.91%)
(1) 環境システム事業	Green Technology System Division	3,257	1,788	5,045	1,679	2,770	4,449	1,651	4,340	5,991	3,529	5,421	8,950	4,039	5,942	9,981
	（同率）	(5.75%)	(2.22%)	(3.68%)	(3.15%)	(4.46%)	(3.85%)	(3.18%)	(6.76%)	(5.16%)	(5.90%)	(7.23%)	(6.64%)	(7.24%)	(8.64%)	(8.01%)
(2) 塗装システム事業	Paint Finishing System Division	2,439	3,104	5,543	1,312	3,194	4,506	810	2,450	3,260	892	2,632	3,524	△357	242	△115
	（同率）	(6.39%)	(7.64%)	(7.03%)	(4.16%)	(8.31%)	(6.44%)	(2.44%)	(7.13%)	(4.83%)	(2.77%)	(5.80%)	(4.54%)	(△1.26%)	(0.51%)	(△0.15%)
8. 親会社株主に帰属する当期純利益	Profit attributable to owners of parent	2,955	3,245	6,200	716	3,439	4,155	1,974	4,110	6,084	2,604	4,480	7,084	2,664	3,641	6,305
	（同率）	(3.12%)	(2.68%)	(2.87%)	(0.84%)	(3.42%)	(2.24%)	(2.32%)	(4.17%)	(3.31%)	(2.83%)	(3.72%)	(3.33%)			