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# FACT BOOK

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# 目次／INDEX

経営成績と財務状態(連結) OPERATING RESULTS AND FINANCIAL POSITION(CONSOLIDATED)	.....	1
連結貸借対照表 CONSOLIDATED BALANCE SHEETS	.....	2
連結損益計算書 CONSOLIDATED STATEMENTS OF INCOME	.....	3
連結キャッシュ・フロー計算書 CONSOLIDATED STATEMENTS OF CASH FLOWS	.....	4
部門別業績の推移(連結) TRANSITION OF FINANCIAL RESULTS BY DIVISION(CONSOLIDATED)	.....	5

# 経営成績と財務状態(連結)／OPERATING RESULTS AND FINANCIAL POSITION(CONSOLIDATED)

(百万円/Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
1	完成工事高 Net sales of completed construction contracts	141,160	189,716	216,051	185,421	183,648
2	完成工事総利益 Gross profit on completed construction contracts	19,872	24,660	27,676	26,341	27,218
3	完成工事総利益率(%) Gross profit ratio(%)	14.1%	13.0%	12.8%	14.2%	14.8%
4	営業利益 Operating income	5,411	8,325	9,815	8,083	8,669
5	営業利益率(%) Operating income ratio(%)	3.8%	4.4%	4.5%	4.4%	4.7%
6	経常利益 Ordinary income	6,166	9,033	10,728	9,292	9,579
7	経常利益率(%) Ordinary income ratio(%)	4.4%	4.8%	5.0%	5.0%	5.2%
8	当期純利益 Net income	3,703	4,372	6,200	4,155	6,084
9	その他の包括利益合計 Total other comprehensive income	(1,715)	(842)	4,374	5,742	7,532
10	包括利益 Comprehensive income	2,261	4,255	11,006	10,852	14,320
11	一株当たり当期純利益(円)*1 Net income per share(Yen)*1	100.73	119.52	170.99	116.08	172.64
12	自己資本当期純利益率【ROE】(%)*2 Net income-shareholder's equity ratio【ROE】(%)*2	5.8%	6.6%	8.7%	5.3%	6.9%
13	総資産 Total assets	132,698	156,108	163,014	166,680	188,283
14	総資産回転率(倍)*3 Total assets turnover(Times)*3	1.11	1.31	1.35	1.13	1.04
15	総資産経常利益率(%)*4 Ordinary income-total assets ratio(%)*4	4.8%	6.3%	6.7%	5.6%	5.4%
16	総資産純利益率【ROA】(%)*5 Net income-total assets ratio【ROA】(%)*5	2.8%	3.0%	3.9%	2.5%	3.4%
17	持分法投資損益 Share of profit of entities accounted for using equity method	82	75	38	58	52
18	期末純資産の部合計 Total net assets	66,978	69,602	78,537	84,712	99,669
19	うち少数株主持分 Minority interests	2,181	2,683	3,300	4,263	4,837
20	差引(自己資本) Shareholder's equity	64,796	66,918	75,237	80,448	94,832
21	自己資本比率(%) Equity capital ratio(%)	48.8%	42.9%	46.2%	48.3%	50.4%
22	一株当たり純資産(円)*6 Net assets per share(Yen)*6	1,762.28	1,834.99	2,087.16	2,282.56	2,690.76
23	株価純資産倍率【PBR】(倍) Price book-value ratio【PBR】(Times)	0.90	0.93	1.02	0.98	1.11
24	株価収益率(倍) Price earnings ratio(Times)	15.68	14.21	12.45	19.28	17.32
25	純資産配当率(%)*7 Dividend-net asset ratio(%)*7	1.7%	1.9%	2.5%	2.1%	2.1%
26	配当性向(%) Dividend payout ratio(%)	29.8%	29.3%	29.2%	38.8%	30.1%
27	期末発行済株式数(自己株式数含む) Number of shares issued at end of period(including treasury shares)	36,782,009	36,782,009	36,782,009	36,782,009	36,782,009
28	期末自己株式数 Number of treasury shares at end of period	13,523	313,951	734,367	1,537,054	1,538,406
29	期中平均株式数 Average number of common shares during the period	36,768,942	36,583,750	36,264,815	35,800,537	35,244,380

## 【上記の算出式/Formula for computation】

- \*1 一株当たり当期純利益(円)＝当期純利益÷期中平均株式数  
Net income per share(Yen)＝Net income/Average number of common shares during the period
- \*2 自己資本当期純利益率(%)＝当期純利益÷((期首自己資本＋期末自己資本)÷2)  
Net income-shareholder's equity ratio【ROE】(%)＝Net income÷((Shareholder's equity at beginning of period＋Shareholder's equity at end of period)÷2)
- \*3 総資産回転率(倍)＝売上高÷((期首総資産＋期末総資産)÷2)  
Total assets turnover(Times)＝Net sales of completed construction contracts÷((Total assets at beginning of period＋Total assets at end of period)÷2)
- \*4 総資産経常利益率(%)＝経常利益÷((期首総資産＋期末総資産)÷2)  
Ordinary income-total assets ratio＝Ordinary income÷((Total assets at beginning of period＋Total assets at end of period)÷2)
- \*5 総資産純利益率(%)＝当期純利益÷((期首総資産＋期末総資産)÷2)  
Net income-total assets ratio【ROA】(%)＝Net income÷((Total assets at beginning of period＋Total assets at end of period)÷2)
- \*6 一株当たり純資産(円)＝(期末純資産の部合計－新株予約権－少数株主持分)÷(期末発行済株式数－自己株式数)  
Net assets per share(Yen)＝(Total assets at end of period－share warrant－Minority interests)÷(Number of shares issued at end of period－Number of treasury shares at end of period)
- \*7 純資産配当率(%)＝1株当たり年間配当金÷((期首1株当たり純資産＋期末1株当たり純資産)÷2)  
Dividend-net asset ratio(%)＝Dividend per share÷((Net assets per share at beginning of period＋Net assets per share at end of period)÷2)

# 連結貸借対照表／CONSOLIDATED BALANCE SHEETS

(百万円／Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
<b>資産の部</b>	<b>Assets</b>					
<b>流動資産</b>	<b>Current assets</b>					
現金預金	Cash and deposits	25,282	24,450	30,131	39,831	43,819
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction contracts and other	52,381	75,424	81,950	73,298	78,607
有価証券	Securities	3,000	2,554	7,004	6,009	4,500
未成工事支出金	Costs on uncompleted construction contracts	17,100	15,220	1,754	3,741	3,109
材料貯蔵品	Raw materials and supplies	478	582	762	410	332
繰延税金資産	Deferred tax assets	2,505	2,540	2,404	1,704	1,625
その他	Other	3,881	5,563	6,268	6,919	9,573
貸倒引当金	Allowance for doubtful accounts	(338)	(179)	(300)	(301)	(546)
<b>流動資産合計</b>	<b>Total current assets</b>	<b>104,291</b>	<b>126,155</b>	<b>129,976</b>	<b>131,613</b>	<b>141,022</b>
<b>固定資産</b>	<b>Non-current assets</b>					
<b>有形固定資産</b>	<b>Property, plant and equipment</b>					
建物・構築物	Buildings and structures	7,737	7,571	8,466	8,504	7,352
機械、運搬具及び工具器具備品	Machinery, vehicles, tools, furniture and fixtures	4,500	5,275	6,354	7,034	7,838
土地	Land	3,333	3,274	3,316	2,860	2,109
その他	Other	282	572	319	412	551
減価償却累計額	Accumulated depreciation	(9,088)	(9,534)	(9,962)	(10,041)	(9,808)
<b>有形固定資産合計</b>	<b>Total property, plant and equipment</b>	<b>6,765</b>	<b>7,158</b>	<b>8,494</b>	<b>8,769</b>	<b>8,043</b>
<b>無形固定資産</b>	<b>Intangible assets</b>					
のれん	Goodwill	—	2,152	2,325	2,779	3,481
その他	Other	—	1,196	984	936	1,165
<b>無形固定資産合計</b>	<b>Total intangible assets</b>	<b>1,125</b>	<b>3,349</b>	<b>3,309</b>	<b>3,715</b>	<b>4,647</b>
<b>投資その他の資産</b>	<b>Investments and other assets</b>					
投資有価証券	Investment securities	17,915	17,237	18,171	19,634	26,385
繰延税金資産	Deferred tax assets	108	122	239	300	464
退職給付に係る資産	Net defined benefit asset	—	—	—	—	4,810
その他	Other	2,583	2,263	2,992	2,678	3,047
貸倒引当金	Allowance for doubtful accounts	(92)	(179)	(169)	(31)	(136)
<b>投資その他の資産合計</b>	<b>Total investments and other assets</b>	<b>20,515</b>	<b>19,444</b>	<b>21,233</b>	<b>22,582</b>	<b>34,571</b>
<b>固定資産合計</b>	<b>Total non-current assets</b>	<b>28,406</b>	<b>29,953</b>	<b>33,037</b>	<b>35,067</b>	<b>47,261</b>
<b>資産合計</b>	<b>Total assets</b>	<b>132,698</b>	<b>156,108</b>	<b>163,014</b>	<b>166,680</b>	<b>188,283</b>
<b>負債の部</b>	<b>Liabilities</b>					
<b>流動負債</b>	<b>Current liabilities</b>					
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	34,565	48,789	47,451	44,600	45,693
短期借入金	Short-term loans payable	2,714	4,176	4,425	5,850	9,892
未払法人税等	Income taxes payable	2,592	644	749	950	1,416
繰延税金負債	Deferred tax liabilities	12	19	22	66	1
未成工事受入金	Advances received on uncompleted construction contracts	14,242	17,766	13,539	13,029	11,438
完成工事補償引当金	Provision for warranties for completed construction	310	596	927	759	710
工事損失引当金	Provision for loss on construction contracts	1,343	2,810	1,680	1,010	298
役員賞与引当金	Provision for directors' bonuses	44	61	96	78	88
独占禁止法関連損失引当金	Provision for loss on Anti-Monopoly Act	—	—	—	592	207
その他	Other	4,833	6,186	8,831	6,436	8,312
<b>流動負債合計</b>	<b>Total current liabilities</b>	<b>60,658</b>	<b>81,050</b>	<b>77,724</b>	<b>73,375</b>	<b>78,060</b>
<b>固定負債</b>	<b>Non-current liabilities</b>					
長期借入金	Long-term loans payable	568	924	770	491	536
繰延税金負債	Deferred tax liabilities	1,077	1,059	2,678	3,938	7,755
退職給付引当金	Provision for retirement benefits	3,101	3,029	2,838	—	—
役員退職慰労引当金	Provision for directors' retirement benefits	123	129	133	99	89
厚生年金基金解散損失引当金	Reserve for loss on dissolution of employee's pension fund	—	—	—	651	251
退職給付に係る負債	Net defined benefit liability	—	—	—	2,625	1,551
その他	Other	191	312	331	786	369
<b>固定負債合計</b>	<b>Total non-current liabilities</b>	<b>5,061</b>	<b>5,455</b>	<b>6,752</b>	<b>8,592</b>	<b>10,553</b>
<b>負債合計</b>	<b>Total liabilities</b>	<b>65,720</b>	<b>86,506</b>	<b>84,476</b>	<b>81,968</b>	<b>88,614</b>
<b>純資産の部</b>	<b>Net assets</b>					
<b>株主資本</b>	<b>Shareholders' equity</b>					
資本金	Capital stock	6,455	6,455	6,455	6,455	6,455
資本剰余金	Capital surplus	7,297	7,297	7,344	7,344	7,344
利益剰余金	Retained earnings	51,537	54,810	59,735	61,908	68,851
自己株式	Treasury shares	(18)	(492)	(1,173)	(2,915)	(2,919)
<b>株主資本合計</b>	<b>Total shareholders' equity</b>	<b>65,270</b>	<b>68,071</b>	<b>72,361</b>	<b>72,792</b>	<b>79,731</b>
<b>その他の包括利益累計額</b>	<b>Accumulated other comprehensive income</b>					
その他有価証券評価差額金	Valuation difference on available-for-sale securities	3,060	3,428	5,245	6,765	10,577
繰延ヘッジ損益	Deferred gains or losses on hedges	(1)	26	(11)	(6)	(5)
為替換算調整勘定	Foreign currency translation adjustment	(3,533)	(4,607)	(2,358)	1,158	3,742
退職給付に係る調整累計額	Remeasurements of defined benefit plans	—	—	—	(261)	786
<b>その他の包括利益累計額合計</b>	<b>Total accumulated other comprehensive income</b>	<b>(474)</b>	<b>(1,152)</b>	<b>2,875</b>	<b>7,656</b>	<b>15,100</b>
<b>少数株主持分</b>	<b>Minority interests</b>	<b>2,181</b>	<b>2,683</b>	<b>3,300</b>	<b>4,263</b>	<b>4,837</b>
<b>純資産合計</b>	<b>Total net assets</b>	<b>66,978</b>	<b>69,602</b>	<b>78,537</b>	<b>84,712</b>	<b>99,669</b>
<b>負債純資産合計</b>	<b>Total liabilities and net assets</b>	<b>132,698</b>	<b>156,108</b>	<b>163,014</b>	<b>166,680</b>	<b>188,283</b>

# 連結損益計算書／CONSOLIDATED STATEMENTS OF INCOME

(百万円／Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
完成工事高	Net sales of completed construction contracts	141,160	189,716	216,051	185,421	183,648
完成工事原価	Cost of sales of completed construction contracts	121,288	165,056	188,374	159,079	156,430
完成工事総利益	Gross profit on completed construction contracts	19,872	24,660	27,676	26,341	27,218
販売費及び一般管理費	Selling, general and administrative expenses					
役員報酬	Directors' compensations	728	760	837	811	785
従業員給料手当	Employees' salaries and allowances	6,019	6,757	7,667	7,091	7,247
役員賞与引当金繰入額	Provision for directors' bonuses	44	61	96	78	88
退職給付費用	Retirement benefit expenses	734	699	753	608	491
役員退職慰労引当金繰入額	Provision for directors' retirement benefits	26	24	22	17	16
通信交通費	Correspondence and transportation expenses	1,072	1,197	1,232	1,347	1,267
貸倒引当金繰入額	Provision of allowance for doubtful accounts	83	(123)	187	(39)	289
地代家賃	Rents	1,002	1,158	1,098	1,314	1,416
減価償却費	Depreciation	810	952	934	1,019	1,002
のれん償却額	Amortization of goodwill	—	92	114	143	175
その他	Other	3,939	4,754	4,916	5,864	5,770
販売費及び一般管理費合計	Total selling, general and administrative expenses	14,460	16,335	17,861	18,258	18,549
営業利益	Operating income	5,411	8,325	9,815	8,083	8,669
営業外収益	Non-operating income					
受取利息	Interest income	189	261	261	409	460
受取配当金	Dividend income	305	325	342	317	392
保険配当金	Dividend income of insurance	93	123	129	166	142
不動産賃貸料	Real estate rent	132	135	127	147	137
為替差益	Foreign exchange gains	—	—	109	333	—
貸倒引当金戻入額	Reversal of allowance for doubtful accounts	—	—	23	25	28
持分法による投資利益	Share of profit of entities accounted for using equity method	82	75	38	58	52
償却債権取立益	Gain on bad debts recovered	—	193	—	—	—
その他	Other	304	225	268	291	319
営業外収益合計	Total non-operating income	1,107	1,341	1,300	1,749	1,533
営業外費用	Non-operating expenses					
支払利息	Interest expenses	94	231	188	237	222
売上割引	Sales discounts	—	—	17	17	26
不動産賃貸費用	Rent expenses on real estates	90	86	86	72	39
為替差損	Foreign exchange losses	63	99	—	—	238
貸倒引当金繰入額	Provision of allowance for doubtful accounts	12	91	—	—	—
その他	Other	91	124	95	214	94
営業外費用合計	Total non-operating expenses	352	632	387	541	622
経常利益	Ordinary income	6,166	9,033	10,728	9,292	9,579
特別利益	Extraordinary income					
貸倒引当金戻入額	Reversal of allowance for doubtful accounts	154	—	—	—	—
固定資産処分益	Gain on disposal of non-current assets	14	43	144	74	1,162
投資有価証券売却益	Gain on sales of investment securities	—	27	780	1,219	0
関係会社清算益	Gain on liquidation of subsidiaries and affiliates	—	15	—	—	—
持分変動利益	Gain on change in equity	5	—	—	—	—
負ののれん発生益	Gain on negative goodwill	172	—	—	—	—
厚生年金基金解散損失引当金繰入額	Reversal of reserve for loss on dissolution of employees' pension fund	—	—	—	—	400
保険解約返戻金	Surrender value of insurance	—	2	0	29	0
特別利益合計	Total extraordinary income	346	88	925	1,324	1,563
特別損失	Extraordinary losses					
固定資産処分損	Loss on disposal of non-current assets	20	59	93	50	842
減損損失	Impairment loss	1	130	149	22	96
投資有価証券売却損	Loss on sales of investment securities	31	14	231	1	0
投資有価証券評価損	Loss on valuation of investment securities	53	145	31	—	0
関係会社株式売却損	Loss on sales of shares of subsidiaries and associates	—	—	—	73	—
持分変動損失	Loss on change in equity	—	—	226	—	—
独占禁止法関連損失引当金繰入額	Provision for loss on Anti-Monopoly Act	—	—	—	592	38
厚生年金基金解散損失引当金繰入額	Provision of reserve for loss on dissolution of employee's pension fund	—	—	—	651	—
過年度役員退職慰労引当金繰入額	Provision for directors' retirement benefits for prior periods	2	—	—	—	—
資産除去債務会計基準の適用に伴う影響額	Loss on adjustment for changes of accounting standard for asset retirement obligations	48	—	—	—	—
保険解約損	Loss on insurance cancellation	0	—	—	4	0
貸倒損失	Bad debts written off	—	—	—	—	—
特別損失合計	Total extraordinary losses	157	350	732	1,396	978
税金等調整前当期純利益	Income before income taxes and minority interests	6,354	8,771	10,921	9,219	10,164
法人税、住民税及び事業税	Income taxes - current	3,309	3,398	3,509	2,865	2,796
過年度法人税等	Income taxes for prior periods	159	—	—	—	—
法人税等調整額	Income taxes - deferred	(1,090)	275	780	1,244	580
法人税等合計	Total income taxes	2,378	3,673	4,289	4,110	3,376
少数株主損益調整前当期純利益	Income before minority interests	3,976	5,097	6,631	5,109	6,787
少数株主利益	Minority interests in income	273	725	430	954	703
当期純利益	Net income	3,703	4,372	6,200	4,155	6,084

# 連結キャッシュ・フロー計算書／CONSOLIDATED STATEMENTS OF CASH FLOWS

(百万円／Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
営業活動によるキャッシュ・フロー	Cash flows from operating activities					
税金等調整前当期純利益	Income before income taxes and minority interests	6,354	8,771	10,921	9,219	10,164
減価償却費	Depreciation	1,122	1,239	1,211	1,290	1,257
のれん償却額	Amortization of goodwill	—	92	114	143	175
負ののれん発生益	Gain on negative goodwill	(172)	—	—	—	—
貸倒引当金の増減額(△は減少)	Increase (decrease) in allowance for doubtful accounts	(602)	(89)	72	(191)	301
完工工事補償引当金の増減額(△は減少)	Increase (decrease) in provision for warranties for completed construction	8	265	280	(245)	(107)
工事損失引当金の増減額(△は減少)	Increase (decrease) in provision for loss on construction contracts	256	1,481	(1,150)	(708)	(740)
独占禁止法関連損失引当金の増減額(△は減少)	Increase (decrease) in provision for loss from Anti-Monopoly Act	—	—	—	592	(384)
退職給付引当金の増減額(△は減少)	Increase (decrease) in provision for retirement benefits	(54)	(204)	(264)	(2,826)	—
役員退職慰労引当金の増減額(△は減少)	Increase (decrease) in provision for directors' retirement benefits	(80)	5	4	(24)	(9)
厚生年金基金解散損失引当金の増減額(△は減少)	Increase (decrease) in provision of reserve for loss on dissolution of employee's pension fund	—	—	—	651	(400)
退職給付に係る負債の増減額(△は減少)	Increase (decrease) in net defined benefit liability	—	—	—	2,312	(661)
受取利息及び受取配当金	Interest and dividend income	(494)	(587)	(604)	(726)	(853)
支払利息	Interest expenses	94	231	188	237	222
持分法による投資損益(△は益)	Share of (profit) loss of entities accounted for using equity method	(45)	(43)	(6)	(51)	(43)
固定資産処分損益(△は益)	Loss (gain) on disposal of non-current assets	5	16	(50)	(24)	(319)
投資有価証券売却損益(△は益)	Loss (gain) on sales of investment securities	31	(12)	(548)	(1,218)	0
投資有価証券評価損益(△は益)	Loss (gain) on valuation of investment securities	53	145	31	—	0
関係会社株式売却損益(△は益)	Loss (gain) on sales of shares of subsidiaries and associates	—	—	—	73	—
持分変動損益(△は益)	Loss (gain) on change in equity	—	—	226	—	—
資産除去債務会計基準の適用に伴う影響額	Loss on adjustment for changes of accounting standard for asset retirement obligations	48	—	—	—	—
売上債権の増減額(△は増加)	Decrease (increase) in notes and accounts receivable - trade	(9,277)	(23,126)	(2,791)	12,986	(1,825)
たな卸資産の増減額(△は増加)	Decrease (increase) in inventories	270	2,388	13,620	(1,466)	1,049
立替金の増減額(△は増加)	Decrease (increase) in advances paid	(134)	(0)	75	(24)	(3)
営業外受取手形の増減額(△は増加)	Decrease (increase) in non-operating notes receivable	73	(200)	82	117	0
未収入金の増減額(△は増加)	Decrease (increase) in accounts receivable - other	110	10	(615)	114	(37)
仕入債務の増減額(△は減少)	Increase (decrease) in notes and accounts payable - trade	7,018	13,387	(3,711)	(5,997)	(786)
未成工事受入金の増減額(△は減少)	Increase (decrease) in advances received on uncompleted construction contracts	(18)	2,919	(5,701)	(2,739)	(2,321)
営業外支払手形の増減額(△は減少)	Increase (decrease) in non-operating notes payable	—	121	(74)	(83)	19
立替支払手形の増減額(△は減少)	Increase (decrease) in non-operating notes payable	(14)	—	—	—	—
未払消費税等の増減額(△は減少)	Increase (decrease) in accrued consumption taxes	390	(919)	654	(104)	666
預り金の増減額(△は減少)	Increase (decrease) in deposits received	69	191	53	(753)	(90)
未払費用の増減額(△は減少)	Increase (decrease) in accrued expenses	64	310	43	(122)	(56)
その他	Other, net	1,322	418	1,871	(1,205)	(2,138)
小計	Subtotal	6,399	6,812	13,933	9,224	3,078
利息及び配当金の受取額	Interest and dividend income received	494	587	604	726	853
利息の支払額	Interest expenses paid	(93)	(229)	(187)	(244)	(222)
法人税等の支払額	Income taxes paid	(930)	(5,357)	(3,577)	(2,174)	(2,308)
営業活動によるキャッシュ・フロー	Net cash provided by (used in) operating activities	5,869	1,812	10,772	7,532	1,401
投資活動によるキャッシュ・フロー	Cash flows from investing activities					
定期預金の預入による支出	Payments into time deposits	(2,766)	(1,980)	(1,880)	(3,446)	(11,308)
定期預金の払戻による収入	Proceeds from withdrawal of time deposits	2,714	2,000	1,649	882	9,589
有価証券の取得による支出	Purchase of securities	(2,000)	(499)	(5,500)	(5,500)	(4,000)
有価証券の償還による収入	Proceeds from redemption of securities	—	2,499	3,000	6,500	3,000
有形及び無形固定資産の取得による支出	Purchase of property, plant and equipment and intangible assets	(783)	(1,398)	(3,130)	(1,734)	(1,247)
有形及び無形固定資産の売却による収入	Proceeds from sales of property, plant and equipment and intangible assets	127	162	1,125	176	1,427
投資有価証券の取得による支出	Purchase of investment securities	(4,697)	(1,918)	(923)	(1,014)	(1,497)
投資有価証券の売却による収入	Proceeds from sales of investment securities	583	638	3,316	2,263	9
投資有価証券の償還による収入	Proceeds from redemption of investment securities	1,000	—	1,453	508	1,010
子会社株式の取得による支出	Purchase of shares of subsidiaries	(100)	—	—	(127)	—
連結の範囲の変更を伴う子会社株式の取得による収入	Purchase of shares of subsidiaries resulting in change in scope of consolidation	—	—	—	—	(744)
連結の範囲の変更を伴う子会社株式の売却による収入	Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation	—	(1,807)	—	—	4
長期貸付けによる支出	Payments of long-term loans receivable	(76)	(83)	(84)	(78)	(74)
長期貸付金の回収による収入	Collection of long-term loans receivable	89	43	45	68	105
保険積立金の積立による支出	Purchase of insurance funds	(58)	(27)	(236)	(2)	(2)
保険積立金の払戻による収入	Proceeds from maturity of insurance funds	37	12	200	118	61
長期前払費用の取得による支出	Purchase of long-term prepaid expenses	—	(17)	(350)	(38)	(38)
その他	Other, net	92	38	5	225	(188)
投資活動によるキャッシュ・フロー	Net cash provided by (used in) investing activities	(5,838)	(2,336)	(1,308)	(1,194)	(3,900)
財務活動によるキャッシュ・フロー	Cash flows from financing activities					
短期借入金の純増減額(△は減少)	Net increase (decrease) in short-term loans payable	1,391	1,361	(159)	866	2,007
長期借入れによる収入	Proceeds from long-term loans payable	209	362	110	402	1,876
長期借入金の返済による支出	Repayments of long-term loans payable	(203)	(278)	(321)	(391)	(474)
リース債務の返済による支出	Repayments of lease obligations	(49)	(55)	(49)	(59)	(29)
少数株主からの払込みによる収入	Proceeds from share issuance to minority shareholders	69	24	—	35	—
自己株式の純増減額(△は増加)	Net decrease (increase) in treasury shares	(1)	(473)	(634)	(1,741)	(3)
配当金の支払額	Cash dividends paid	(1,105)	(1,094)	(1,271)	(1,974)	(1,586)
少数株主への配当金の支払額	Cash dividends paid to minority shareholders	(217)	(208)	(244)	(427)	(524)
財務活動によるキャッシュ・フロー	Net cash provided by (used in) financing activities	92	(361)	(2,569)	(3,290)	1,264
現金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and cash equivalents	(840)	(522)	2,105	3,185	1,878
現金及び現金同等物の増減額(△は減少)	Net increase (decrease) in cash and cash equivalents	(717)	(1,407)	9,000	6,233	644
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	26,752	26,035	24,627	33,627	39,861
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	26,035	24,627	33,627	39,861	40,505

# 部門別業績の推移（連結）／TRANSITION OF FINANCIAL RESULTS BY DIVISION (CONSOLIDATED)

※業績数値は原則、外部顧客に対する取引金額となっており、セグメント別の営業利益・経常利益についてのみ、内部取引高を含む数値となっております。

※In principle results are the transacted amount with external customers, but only the amount of operating income and ordinary income in each division include intersegment transactions.

(百万円/Millions of yen)

		2011/3			2012/3			2013/3			2014/3			2015/3		
		上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total
1. 連結受注工高	Orders-received	69,442	96,196	<b>165,638</b>	89,677	105,591	<b>195,268</b>	100,840	95,080	<b>195,920</b>	99,083	89,943	<b>189,026</b>	81,347	105,964	<b>187,311</b>
	(うち海外)	(34,808)	(60,728)	<b>(95,536)</b>	(47,108)	(63,654)	<b>(110,762)</b>	(62,910)	(58,277)	<b>(121,187)</b>	(53,201)	(46,305)	<b>(99,506)</b>	(38,692)	(54,679)	<b>(93,371)</b>
	(うち国内)	(34,634)	(35,468)	<b>(70,102)</b>	(42,569)	(41,937)	<b>(84,506)</b>	(37,930)	(36,803)	<b>(74,733)</b>	(45,882)	(43,638)	<b>(89,520)</b>	(42,655)	(51,285)	<b>(93,940)</b>
(1) 環境システム事業	Green Technology System Division	54,691	57,004	<b>111,695</b>	56,679	63,406	<b>120,085</b>	66,165	58,571	<b>124,736</b>	68,210	57,848	<b>126,058</b>	55,929	70,060	<b>125,989</b>
	①ビル空調	17,988	14,290	<b>32,278</b>	15,381	17,887	<b>33,268</b>	17,404	20,081	<b>37,485</b>	29,660	24,182	<b>53,842</b>	18,478	26,418	<b>44,896</b>
	②産業空調	36,703	42,713	<b>79,416</b>	41,298	45,519	<b>86,817</b>	48,760	38,491	<b>87,251</b>	38,550	33,666	<b>72,216</b>	37,450	43,643	<b>81,093</b>
	(産業空調海外)	(21,577)	(23,460)	<b>(45,037)</b>	(20,556)	(27,526)	<b>(48,082)</b>	(30,398)	(24,933)	<b>(55,331)</b>	(25,161)	(19,977)	<b>(45,138)</b>	(18,056)	(24,742)	<b>(42,798)</b>
	(産業空調国内)	(15,126)	(19,253)	<b>(34,379)</b>	(20,742)	(17,993)	<b>(38,735)</b>	(18,362)	(13,558)	<b>(31,920)</b>	(13,389)	(13,689)	<b>(27,078)</b>	(19,394)	(18,901)	<b>(38,295)</b>
	環境システム国内	(33,114)	(33,544)	<b>(66,658)</b>	(36,123)	(35,880)	<b>(72,003)</b>	(35,767)	(33,638)	<b>(69,405)</b>	(43,049)	(37,871)	<b>(80,920)</b>	(37,873)	(45,318)	<b>(83,191)</b>
(2) 塗装システム事業	Paint Finishing System Division	14,750	39,193	<b>53,943</b>	32,998	42,184	<b>75,182</b>	34,675	36,509	<b>71,184</b>	30,872	32,095	<b>62,967</b>	25,418	35,903	<b>61,321</b>
	(うち海外)	(13,230)	(37,268)	<b>(50,498)</b>	(26,552)	(36,128)	<b>(62,680)</b>	(32,512)	(33,343)	<b>(65,855)</b>	(28,039)	(26,328)	<b>(54,367)</b>	(20,635)	(29,938)	<b>(50,573)</b>
	(うち国内)	(1,520)	(1,925)	<b>(3,445)</b>	(6,446)	(6,056)	<b>(12,502)</b>	(2,163)	(3,166)	<b>(5,329)</b>	(2,833)	(5,767)	<b>(8,600)</b>	(4,783)	(5,965)	<b>(10,748)</b>
2. 連結完成工高	Net sales of completed construction contracts	46,245	94,915	<b>141,160</b>	92,604	97,112	<b>189,716</b>	94,863	121,188	<b>216,051</b>	84,931	100,490	<b>185,421</b>	85,083	98,565	<b>183,648</b>
	(うち海外)	(23,189)	(39,432)	<b>(62,621)</b>	(45,835)	(51,534)	<b>(97,369)</b>	(56,464)	(67,633)	<b>(124,097)</b>	(56,677)	(57,537)	<b>(114,214)</b>	(48,096)	(53,248)	<b>(101,344)</b>
	(うち国内)	(23,056)	(55,483)	<b>(78,539)</b>	(46,769)	(45,578)	<b>(92,347)</b>	(38,399)	(53,555)	<b>(91,954)</b>	(28,254)	(42,953)	<b>(71,207)</b>	(36,987)	(45,317)	<b>(82,304)</b>
(1) 環境システム事業	Green Technology System Division	32,794	70,331	<b>103,125</b>	63,614	63,562	<b>127,176</b>	56,667	80,547	<b>137,214</b>	53,385	62,059	<b>115,444</b>	51,919	64,215	<b>116,134</b>
	①ビル空調	9,620	21,237	<b>30,857</b>	23,679	18,554	<b>42,233</b>	15,108	31,465	<b>46,573</b>	12,232	24,223	<b>36,455</b>	20,082	20,745	<b>40,827</b>
	②産業空調	23,174	49,094	<b>72,268</b>	39,934	45,009	<b>84,943</b>	41,558	49,083	<b>90,641</b>	41,153	37,836	<b>78,989</b>	31,836	43,471	<b>75,307</b>
	(産業空調海外)	(12,205)	(21,620)	<b>(33,825)</b>	(18,826)	(20,775)	<b>(39,601)</b>	(25,784)	(31,860)	<b>(57,644)</b>	(28,152)	(23,543)	<b>(51,695)</b>	(18,226)	(21,924)	<b>(40,150)</b>
	(産業空調国内)	(10,969)	(27,474)	<b>(38,443)</b>	(21,108)	(24,234)	<b>(45,342)</b>	(15,774)	(17,223)	<b>(32,997)</b>	(13,001)	(14,293)	<b>(27,294)</b>	(13,610)	(21,547)	<b>(35,157)</b>
	環境システム国内	(20,589)	(48,711)	<b>(69,300)</b>	(44,788)	(42,787)	<b>(87,575)</b>	(30,883)	(48,687)	<b>(79,570)</b>	(25,233)	(38,516)	<b>(63,749)</b>	(33,693)	(42,291)	<b>(75,984)</b>
(2) 塗装システム事業	Paint Finishing System Division	13,451	24,583	<b>38,034</b>	28,990	33,550	<b>62,540</b>	38,195	40,642	<b>78,837</b>	31,546	38,430	<b>69,976</b>	33,163	34,350	<b>67,513</b>
	(うち海外)	(10,984)	(17,811)	<b>(28,795)</b>	(27,008)	(30,759)	<b>(57,767)</b>	(30,680)	(35,772)	<b>(66,452)</b>	(28,525)	(33,994)	<b>(62,519)</b>	(29,870)	(31,324)	<b>(61,194)</b>
	(うち国内)	(2,467)	(6,772)	<b>(9,239)</b>	(1,982)	(2,791)	<b>(4,773)</b>	(7,515)	(4,870)	<b>(12,385)</b>	(3,021)	(4,436)	<b>(7,457)</b>	(3,293)	(3,026)	<b>(6,319)</b>
3. 繰越工高	Carried forward	133,964	134,395	<b>134,395</b>	138,117	144,819	<b>144,819</b>	149,018	123,526	<b>123,526</b>	151,870	140,155	<b>140,155</b>	141,142	150,278	<b>150,278</b>
	(うち海外)	(49,598)	(70,044)	<b>(70,044)</b>	(77,963)	(88,310)	<b>(88,310)</b>	(92,978)	(84,238)	<b>(84,238)</b>	(95,175)	(82,775)	<b>(82,775)</b>	(78,092)	(81,262)	<b>(81,262)</b>
	(うち国内)	(84,366)	(64,351)	<b>(64,351)</b>	(60,154)	(56,509)	<b>(56,509)</b>	(56,040)	(39,288)	<b>(39,288)</b>	(56,695)	(57,380)	<b>(57,380)</b>	(63,050)	(69,016)	<b>(69,016)</b>
(1) 環境システム事業	Green Technology System Division	98,478	84,942	<b>84,942</b>	77,515	76,813	<b>76,813</b>	85,967	64,337	<b>64,337</b>	84,089	80,089	<b>80,089</b>	84,422	91,147	<b>91,147</b>
	①ビル空調	53,026	46,079	<b>46,079</b>	37,781	37,113	<b>37,113</b>	39,409	28,025	<b>28,025</b>	45,454	45,412	<b>45,412</b>	43,807	49,481	<b>49,481</b>
	②産業空調	45,451	38,863	<b>38,863</b>	39,734	39,699	<b>39,699</b>	46,558	36,311	<b>36,311</b>	38,635	34,677	<b>34,677</b>	40,614	41,666	<b>41,666</b>
	(産業空調海外)	(19,695)	(21,327)	<b>(21,327)</b>	(22,564)	(28,770)	<b>(28,770)</b>	(33,041)	(26,459)	<b>(26,459)</b>	(28,916)	(25,261)	<b>(25,261)</b>	(25,414)	(29,111)	<b>(29,111)</b>
	(産業空調国内)	(25,756)	(17,536)	<b>(17,536)</b>	(17,170)	(10,929)	<b>(10,929)</b>	(13,517)	(9,852)	<b>(9,852)</b>	(9,719)	(9,416)	<b>(9,416)</b>	(15,200)	(12,555)	<b>(12,555)</b>
	環境システム国内	(78,783)	(63,615)	<b>(63,615)</b>	(54,951)	(48,043)	<b>(48,043)</b>	(52,926)	(37,878)	<b>(37,878)</b>	(55,173)	(54,828)	<b>(54,828)</b>	(59,008)	(62,036)	<b>(62,036)</b>
(2) 塗装システム事業	Paint Finishing System Division	35,486	49,452	<b>49,452</b>	60,601	68,006	<b>68,006</b>	63,050	59,188	<b>59,188</b>	67,780	60,065	<b>60,065</b>	56,720	59,131	<b>59,131</b>
	(うち海外)	(29,902)	(48,716)	<b>(48,716)</b>	(55,398)	(59,540)	<b>(59,540)</b>	(59,936)	(57,778)	<b>(57,778)</b>	(66,558)	(57,513)	<b>(57,513)</b>	(52,677)	(52,150)	<b>(52,150)</b>
	(うち国内)	(5,584)	(736)	<b>(736)</b>	(5,203)	(8,466)	<b>(8,466)</b>	(3,114)	(1,410)	<b>(1,410)</b>	(1,222)	(2,552)	<b>(2,552)</b>	(4,043)	(6,981)	<b>(6,981)</b>
4. 完成工事総利益	Gross profit on completed construction contracts	6,541	13,331	<b>19,872</b>	12,953	11,707	<b>24,660</b>	13,569	14,107	<b>27,676</b>	11,173	15,168	<b>26,341</b>	11,068	16,150	<b>27,218</b>
	(同率)	(14.14%)	(14.05%)	<b>(14.08%)</b>	(13.99%)	(12.06%)	<b>(13.00%)</b>	(14.30%)	(11.64%)	<b>(12.81%)</b>	(13.16%)	(15.09%)	<b>(14.21%)</b>	(13.01%)	(16.39%)	<b>(14.82%)</b>
5. 販売費及び一般管理費	Selling, general and administrative expenses	6,984	7,476	<b>14,460</b>	7,547	8,788	<b>16,335</b>	8,101	9,760	<b>17,861</b>	8,725	9,532	<b>18,258</b>	8,691	9,858	<b>18,549</b>
	(同率)	(15.10%)	(7.88%)	<b>(10.24%)</b>	(8.15%)	(9.05%)	<b>(8.61%)</b>	(8.54%)	(8.05%)	<b>(8.27%)</b>	(10.27%)	(9.49%)	<b>(9.85%)</b>	(10.21%)	(10.00%)	<b>(10.10%)</b>
6. 営業利益	Operating income	△442	5,853	<b>5,411</b>	5,406	2,919	<b>8,325</b>	5,467	4,348	<b>9,815</b>	2,447	5,636	<b>8,083</b>	2,377	6,292	<b>8,669</b>
	(同率)	(△0.96%)	(6.17%)	<b>(3.83%)</b>	(5.84%)	(3.01%)	<b>(4.39%)</b>	(5.76%)	(3.59%)	<b>(4.54%)</b>	(2.88%)	(5.61%)	<b>(4.36%)</b>	(2.79%)	(6.38%)	<b>(4.72%)</b>
(1) 環境システム事業	Green Technology System Division	△1,110	3,126	<b>2,016</b>	3,032	166	<b>3,198</b>	3,092	1,695	<b>4,788</b>	1,346	2,623	<b>3,969</b>	1,462	4,085	<b>5,547</b>
	(同率)	(△3.38%)	(4.44%)	<b>(1.95%)</b>	(4.77%)	(0.26%)	<b>(2.51%)</b>	(5.46%)	(2.10%)	<b>(3.49%)</b>	(2.52%)	(4.23%)	<b>(3.44%)</b>	(2.82%)	(6.36%)	<b>(4.78%)</b>
(2) 塗装システム事業	Paint Finishing System Division	630	2,707	<b>3,337</b>	2,254	3,095	<b>5,349</b>	2,372	3,026	<b>5,398</b>	1,092	3,155	<b>4,247</b>	757	2,397	<b>3,154</b>
	(同率)	(4.68%)	(11.01%)	<b>(8.77%)</b>	(7.78%)	(9.23%)	<b>(8.55%)</b>	(6.21%)	(7.45%)	<b>(6.85%)</b>	(3.46%)	(8.21%)	<b>(6.07%)</b>	(2.28%)	(6.98%)	<b>(4.67%)</b>
7. 経常利益	Ordinary income	△70	6,236	<b>6,166</b>	5,800	3,232	<b>9,033</b>	5,907	4,821	<b>10,728</b>	3,251	6,041	<b>9,292</b>	2,853	6,726	<b>9,579</b>
	(同率)	(△0.15%)	(6.57%)	<b>(4.37%)</b>	(6.26%)	(3.33%)	<b>(4.76%)</b>	(6.23%)	(3.98%)	<b>(4.97%)</b>	(3.83%)	(6.01%)	<b>(5.01%)</b>	(3.35%)	(6.82%)	<b>(5.22%)</b>
(1) 環境システム事業	Green Technology System Division	△1,040	3,259	<b>2,219</b>	3,179	284	<b>3,463</b>	3,257	1,788	<b>5,045</b>	1,679	2,770	<b>4,449</b>	1,651	4,340	<b>5,991</b>
	(同率)	(△3.17%)	(4.63%)	<b>(2.15%)</b>	(5.00%)	(0.45%)	<b>(2.72%)</b>	(5.75%)	(2.22%)	<b>(3.68%)</b>	(3.15%)	(4.46%)	<b>(3.85%)</b>	(3.18%)	(6.76%)	<b>(5.16%)</b>
(2) 塗装システム事業	Paint Finishing System Division	694	2,800	<b>3,494</b>	2,294	3,229	<b>5,523</b>	2,439	3,104	<b>5,543</b>	1,312	3,194	<b>4,506</b>	810	2,450	<b>3,260</b>
	(同率)	(5.16%)	(11.39%)	<b>(9.19%)</b>	(7.91%)	(9.62%)	<b>(8.83%)</b>	(6.39%)	(7.64%)	<b>(7.03%)</b>	(4.16%)	(8.31%)	<b>(6.44%)</b>	(2.44%)	(7.13%)	<b>(4.83%)</b>
8. 当期純利益	Net income	△64	3,767	<b>3,703</b>	3,093	1,279	<b>4,372</b>	2,955	3,245	<b>6,200</b>	716	3,439	<b>4,155</b>	1,974	4,110	<b>6,084</b>
	(同率)	(△0.14%)	(3.97%)	<b>(2.62%)</b>	(3.34%)	(1.32%)	<b>(2.30%)</b>	(3.12%)	(2.68%)	<b>(2.87%)</b>	(0.84%)	(3.42%)	<b>(2.24%)</b>	(2.32%)	(4.17%)	<b>(3.31%)</b>